

PSJ9 Exh 13

From: Brown, Robert (Andanet) <robert.brown@andanet.com>
Sent: Monday, August 18, 2014 9:36 PM
To: Campbell, Tasha
Cc: Latoya N Samuels (latoya.samuels@andanet.com)
Subject: FW: AUDIT - Top Customers
Attachments: Sales Customer Jan thru Jun 2014.xlsx

Can you please review the attached list regarding those customers for whom we do not have current data and let's prioritize based on sales and other information that we have those from whom we need to obtain this information, i.e. while we want data from QOL, we do have information from several of their stores and they are not as high as priority as others on this list. We'll discuss when you have had a chance to review.

Robert Brown
Director of Compliance

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From: Solis, Sabrina
Sent: Tuesday, July 22, 2014 3:28 PM
To: Brown, Robert
Subject: AUDIT - Top Customers

Robert,

Here is the first report that I finished for auditing purposes as you requested.

Details:

- Data includes all customers that have purchased over the last year, not just the top 200.
- National chains, Vets, and Regional Chains are excluded from report.
- Only customers that are flagged "Y" for controls today are included in the report.
- There are 2 tabs in the file for analysis
 1. Top customers by % of pill increase over 1 year – all control pills purchased combined from all control families
 2. Top customers by pills the last 6 months only – all control pills purchased combined from all control families

I would wait to begin auditing these customers until we are organized with other initiatives so that requests don't overlap.

Sabrina Solis
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